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2015 General Meeting Dates

Mark your Calendar!

January 8, 2015

PA Energy Efficient New Homes Program
Mike Arblaster
Meeting place: TBA

February 12, 2015

TBA

March 12, 2015

TBA



Air Conditioning Contractors of America **ACCA**

Is a non-profit association serving more than 60,000 professionals and 4,000 businesses in the indoor environmental and energy services community.

Founded 40+ years ago, ACCA sets the standards for quality comfort systems, provides leading-edge education for contractors and their employees, and fights for the interests of professional contractors in every state in the country.

ACCA is the only nationwide organization of, by, and for small businesses that design, install and maintain indoor environment and building performance systems.



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Merry Christmas to all!

HVAC Contractors Wanted

Builders of new home construction projects may be eligible for financial incentives from the Pennsylvania Energy Efficient New Homes Program, a program offered by FirstEnergy's Pennsylvania utilities.

The high-efficiency systems you sell and install may be all that are needed for your builders to be eligible for thousands of dollars in program incentives. Don't let your builders miss out on this great opportunity.

Benefits for HVAC Contractors

Contractors who market or install high-efficiency systems can leverage the Pennsylvania Energy Efficient New Homes Program's financial incentives to help increase sales.

Participants also gain access to a select group of leading builders, reduced callbacks by pairing high-efficiency equipment with quality installations, and a means to differentiate your business from contractors who compete solely on price.

Benefits for Homebuilders

Participating builders whose homes meet ENERGY STAR® standards are eligible for a rebate of \$400 plus \$0.10/kWh saved annually over a non-certified "reference" home built to the standard 2009 IECC code. Homes with high-efficiency systems like ground-source heat pumps have received an average incentive of \$2,300.

Program incentives are offered to builders in the Met-Ed, Penelec, Penn Power and West Penn Power service territories.

In addition, ENERGY STAR homes sell faster and for more money than comparable non-certified homes. With ENERGY STAR homes typically using 15-30 percent less energy, it's no surprise that a National Association of Home Builder survey found that 91 percent of homebuyers prefer an ENERGY STAR rating for their home.

Get Involved

Participating builders are required to hire HVAC contractors who are credentialed through a third-party oversight organization in order to receive program incentives.

Both training sessions and marketing materials are available to help contractors and builders meet the ENERGY STAR program guidelines and promote their ENERGY STAR-certified homes.

Plan to attend our January 8th, 2015 ACCA general meeting and find out how you or your builders can participate in this program!

The costs of energy efficiency programs are recovered through customer rates in accordance with Pennsylvania Act 129 of 2008. For a complete list of commercial, industrial, residential and low income energy efficiency programs, please visit energysavePA.com. www.energysavepa-newhomes.com

EDUCATION & EVENTS

To register : www.acca.org

ACCA 2015 & IE3 Expo

March 16 – 19, 2015



Smart Words You Must Remember

*"To be happy at home is the
ultimate result of all
ambition."*

— Samuel Johnson

Product Spotlight

Mastering Core Service

Learn how to successfully take and pass the NATE Service Core Exam – the fundamentals to general, construction and HVACR-specific knowledge required for certification.

To learn more about this and other tools ACCA has to offer, visit: www.acca.org/store.

March 16/19, 2015 ACCA National Convention

The single largest source of contractor education in the country!



Just a Thought.....

Retirement

Much like a professional football player who has played football their complete life, for many of you the HVAC industry is all you have known your whole life.

Once you retire from the “job” you love, then the huge dilemma starts - finding happiness after HVAC.

Recently Michael Strahan, former New York Giants defensive, said “I think it’s something that isn’t just about sports. It’s about anybody in a profession because they all end at some point — some when you want them to and some when you don’t, some late, some early. What do you do after that? How do you find your happiness?”

Strahan continued, “There’s one thing that everyone that retires from a “life long” job experiences, there is a time that they simply didn’t know what to do with themselves.”

For many retirement means “It’s done and you’ve got nothing to do. You wake up in the morning and there’s nowhere to go. You get to take out the garbage and you’re miserable,” Strahan added. For some it takes substantial time to find their direction.

Have you thought about what you will do once the HVAC industry is no longer your focal point? When it is all done - the phone ringing, the irate customers, the job bidding, the sales calls, the job deadlines, the hiring/firing, the worry about it not being hot/cold enough, making payroll, getting the supplies, When it is all done - do you have a plan? How will YOU find your happiness in retirement?

Just a thought!

ACCA – How Do We Do IT!!!

We write the standards for the design, maintenance, installation, testing, and performance of indoor environment systems. We bring contractors together with other contractors through unique learning opportunities and online communities. We provide exclusive technical, legal, and marketing resources. We bring customers to our members, since they come to our website trying to find quality contractors. And we fight aggressively for contracting business interests in Washington, DC and in every state in the country.

Manual J®

ACCA announced the release of Addendum E to ANSI/ACCA 2 Manual J – 2011, which updates the weather data contained in Manual J®.

The Addendum underwent an ANSI Public Review period (August 29, 2014 – October 13, 2014) and was ANSI-recognized on October 20, 2014. The addendum updates the weather data values for outdoor design conditions in MJ8 Table 1A and Table 1B and provides a new degree day ratio (HDD base 65°F / CDD base 50°F) column.

The purpose of the changes are to provide the most recent weather data by consolidating information from two separate authoritative sources and to present HDD/CDD ratios as required in ANSI/ACCA 3 Manual S® – 2014 for the optional heat pump selection and sizing procedure. This proposed revision has no effect on the underlying Manual J or Manual S procedures that use weather data values.

The information in Addendum E will be added to a future printing of Manual J. In the interim, you can download a free PDF copy (65 pages) of Addendum E from www.acca.org/standards/ansi.

For questions about Addendum E:

Luis Escobar, ACCA's manager of codes and standards, at luis.escobar@acca.org.