



From Our Families to Yours!



AND





**Effective December 1st, 2017
ACCWPA has moved their office to:**

**126 Resolution Drive
Mars, PA 16046**

**NEW Office and Fax number:
724-687-7860**

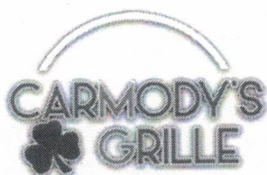
How to Exit Your Business & Accomplish Your Goals

Ned Conley, CPA, CVA, CEPA

EG Conley PC

Ned will discuss how you define a "successful" exit and the timing required to do so. He will explore the importance of having congruent personal, business, and financial goals and the role each plays in designing the exit plan. Various transfer motives, channels, and methods will be brought to life through the sharing of real life cases Ned has been a part of. Ned will also talk about Business Valuation and its role in the process.

Join Us
January 11th



4905 Grand Avenue (on Neville Island)
Pittsburgh, Pa 15225
412-458-1813
Upstairs meeting room.



3:00 pm Board Meeting • 5:30 – 6:00 Social (cash bar)

Guest Speaker – 6:00 – 7:00 pm

7:00 pm – Buffet and Social Hour resume (cash bar)

Dinner Buffet - \$40.00

RSVP – 724-779-1860, fax or email • No Cancellations after January 8th noon!

*** Important – RSVP is appreciated! ***

Email: accwpa@zoominternet.net or fax (724) 779-1860

Name(s): _____

Company: _____ Phone: _____

Email: _____

Dinner Buffet: \$40.00 NO Cancellations after January 8th NOON. No shows will be billed.

IF YOU ALREADY MADE YOUR RESERVATIONS, THANKS!

PLEASE PASS THIS NOTICE TO SOMEONE ELSE THAT WILL BENEFIT!

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"Be There Fund"

(Must be an ACCWPA member to Win!)

January 2018: \$150.00



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412-486-0695

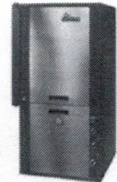
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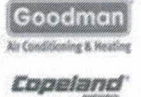
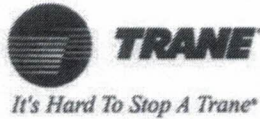
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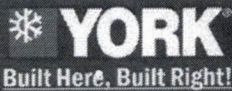
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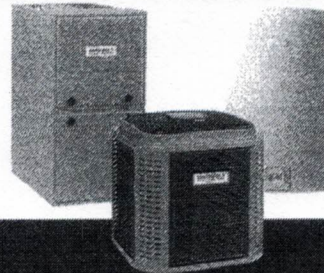
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522 East Vanderbilt Drive
Mars, PA 16046

Indoor Environmental & Energy Professionals

2018 ACCWPA Election of Officers

Congratulations to:

Nominees:

President: Steve Woodring
Vice-President: Rege Dumm
Secretary: Rob Champe
Treasurer: Chuck Rauch

ACCWPA Upcoming Events

Our First 2018 Meeting:

Due to cancellation of our November Meeting EC Conley PC has been moved to:

January 11, 2018

Business Succession

Ned Conley
EG Conley PC
Place: Carmody's Grille



2017 Officers and Directors

President: Steve Woodring, Wade Heating & Cooling	412-787-1341
Vice President: Rege Dumm, A-Air	412-741-9420
Treasurer: Chuck Rauch, Valley Heating and A/C	724-941-9793
Secretary: Rob Champe, Shearer Heating & Cooling	724-222-1830
CONTRACTOR DIRECTORS: Ron Doebler, Premier Heating John Wilcox, Wilcox Plbs & Htg	412-928-8277 412-212-7525
ASSOCIATE DIRECTORS: Mike Marhefky, Carrier Enterprise Steve Bichey, Johnstone Supply Colleen Karnes, Standard Air & Lite	724-989-9555 724-561-3345 412-920-6505
SPECIAL ADVISOR: John Matthews, A-Air Company Dave Williams, A-Air Company (ACCWPA Past-President) Bob Boyle, J. A. Sauer Bob Champe, Shearer Heating & Cooling	412-741-9420 412-728-5148 412-931-7200 724-222-1830
Executive Director: Pat Forker accwpa@zoominternet.net	Office/Fax 724-779-1860 Cell 412-760-5792