

- Mark Your Calendar
- Next Generation
- Safety Awareness

## 2015 General Meeting Dates

*Mark your Calendar!*

**August, 2015**  
**No Board or General Mtg.**

**September 9, 2015**  
Geothermal HVAC  
Burgh's Wings & Pizza

**DATE CHANGE:**  
**September 10, 2015**  
**ACCA Golf Outing**  
Lone Pine County Club

**September 16, 2015**  
Community Service Project

**September 17, 2015**  
Heat Exchanger Seminar  
Call the ACC-WPA office for more details  
**9-18-15 - SOLD OUT!**

**October 5 & 6, 2015**  
ACC-WPA Indoor Air Expo  
West View Fire Hall

**October 8, 2015**  
Board Meeting Only

**October Planning Meeting**  
Date TBA

**November 12, 2015**  
Prepare or Sale Your Business /  
Purchase a Business  
Brian Vensel / John Marks  
Juniper Grill – Cranberry Twp.

## Safety Awareness

### AWARENESS KEEPS YOU SAFE

Safety awareness is the foundation of a safe workplace. Follow these steps:

- \* **Plan** each job before you start. Think about the tools, materials, equipment, and procedures you'll be using and the safety precautions you need to take.
- \* **Look** for possible problems. With the right precautions everything should be fine, but consider what could go wrong.
- \* **Get** all the information you need to do the job safely. Never begin a job unless you know what to do and how to do it.
- \* **Wear** required personal protective equipment (PPE) to keep you safe. Never skip this step. PPE could prevent a serious injury—or even save your life.
- \* **Organize** your work area, keeping clean and clear of potential hazards such as things people could trip over, slip on, or bump into; materials that could catch fire; and chemicals that could release hazardous vapors or explode.
- \* **Inspect** tools, equipment, and PPE before using to ensure they are in good condition and safe to use.
- \* **Follow** safety rules. An important part of safety awareness involves knowing the safety rules that apply to every job you perform and following them at all times. This also means no fooling around and no taking shortcuts.
- \* **Focus** on what you're doing. If your mind is on something other than the job, the risk of making a dangerous mistake increases greatly. There's too much at stake for you to give your job anything less than your full attention.
- \* **Remain alert** for unsafe conditions and unsafe acts. When you encounter unsafe conditions, remove, repair, or report them. When you see unsafe acts, speak up. Express your concern to those taking risks.
- \* **Be prepared** for emergencies. Know what to do in the event of a fire or other emergency. Make sure you know where fire alarms, extinguishers, and emergency exits are located.

### SWIM SAFETY

Follow these Top 10 safety tips from the United States Lifesaving Association:

1. Swim near a lifeguard. The risk of drowning at a beach without a lifeguard is almost 5 times as great as drowning at a beach with lifeguards.
2. Teach children to swim at an early age.
3. Never swim alone. A buddy can help if you get in trouble.
4. Don't fight the current. If you're caught in a rip current, swim parallel to the shore until you feel the current relax, then swim to shore.
5. Swim sober. Alcohol is a major factor in many drowning's.
6. Leash your board. This applies to both surfboards and body boards. With a leash, you won't be separated from the board, which can keep you afloat. Also, your board won't get loose and hit another swimmer.
7. Don't float where you can't swim. Don't float on an inflatable raft deeper than you can stand unless you're a good swimmer.
8. Use life jackets on boats. As many as 80 percent of boating accident deaths are from drowning. Have a life jacket for each passenger, and require children to wear one at all times.
9. Don't dive headfirst. Check for depth and obstructions before diving, and then go feet first the first time to make sure it's safe to dive.
10. Be the lifeguard at home. Drowning in a home pool is a leading cause of accidental death for young children. Never leave a child alone near the pool.

### KEEP SAFE IN THE HEAT

When temperatures soar, perhaps one of the most important things you can do to prevent heat stress is to drink water. Drink water all through the day so that you end up consuming at least 8 to 10 glasses. Drink 2 to 4 glasses of water each hour while exercising or working in the heat.

## A Vision for the Next Generation

### ***Develop talent now for a successful future***

While incentives such as bonuses and profit sharing are important, recognizing achievements and building self-esteem are priceless.

Some business owners procrastinate or avoid communicating their succession plans because they fear how family members and employees might react. However, their silence may actually create more stress and cause harm to the business. Most employees—including family members—will feel more secure about the future if they know what to expect and how they will fit in.

It's never too late to develop a business succession plan. But the earlier you start, the better. Estate planning experts agree that long-term plans to transfer businesses are generally much more successful than those "patched together" following the unexpected death or disability of an owner.

### ***Business succession actually begins with each employee's first day on the job***

Think about it, whether he or she is one of your children or a high school student working part-time, that young person could someday be the head of the company.

Experts agree—succession planning includes creating an environment that motivates employees to use their talents and skills to reach their full potential and contribute to the success of the business. Sounds simple, but how do you accomplish it?

Perhaps a mentor program or an apprenticeship is a good start. Talented young people are more likely to stay with the company if they feel involved in something bigger than their own job. It is wise to provide opportunities by matching experienced workers with newer employees to guide them as they grow in their jobs.

As employees gain experience, they become assets to your business and their value increases. Providing key employees opportunities to gain well-rounded business experience through cross-functional training and experience is admirable. This no doubt helps them become dependable managers who can make good decisions and take initiatives to improve operations.

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## EDUCATION EVENTS

### **Heat Exchange Experts**

September 17, 2015

Don't miss this opportunity register ASAP!

September 18<sup>th</sup> - SOLD OUT!



*Integrity is the  
essence of  
everything  
successful.*

### **SmartWords**

**You Must Remember**

"Setting goals is the first step into turning the invisible into the visible"

Anthony Robins

### **Inspiration**

*"We are not afraid to entrust the American people with unpleasant facts, foreign ideas, alien philosophies, and competitive values. For a nation that is afraid to let its people judge the truth and falsehood in an open market is a nation that is afraid of its people."*

—John F. Kennedy

**Stay With the People You Have Known  
Since 1950!**

**Only the name, logo, email address &  
website has changed not the services.**

**Air Conditioning Contractors of Western Pennsylvania**



Our local association services will not be going away, we will continue to provide our apprenticeship program, sponsorship/roster services, and local advocacy on your behalf, industry/business relevant meetings and other key local membership benefits. As we collectively stay together as a local association, we will continue to remain a strong presence across the Western Pennsylvania Region.

**We are not going anywhere.**

**What *will change* is how you are invoiced for these services. Starting July 1<sup>st</sup>, I will be mailing all ACC-WPA Contractor Members for your new association Air Conditioning Contractors of Western Pennsylvania ACC-WPA. We will now invoice you every September for the upcoming year when you receive this invoice it will cover from September 2015 thru September 1, 2016 – it will be coming to you on BLUE paper. If you are paying a dues invoice printed on white paper that will only be for ACCA National services.**

**Please note that you now have a choice and do not have to be an ACCA National member to remain a member of ACC-WPA.**

Do not hesitate to contact me with questions.

Pat Forker, ACC-WPA Executive Director  
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## IN MEMORY

**THOMAS WESSNER**  
ACC-WPA Past President



Tom passed away surrounded by his friends and family on Sunday 26 April, after a long illness. His courage during his struggle with cancer, and his encouragement to those close to him, was an inspiration to us all. A successful business man and avid sportsman, Tom and his brother, Bill, led Metro Heating & Cooling on Banksville Road for 40 years. Tom took great pride in making people comfortable. Reflecting the esteem of his peers, he was elected President of the Pittsburgh Chapter of the Air Conditioning Contractors of America (ACCA) and actively supported their agenda in Washington. Tom was a wonderful father, a fine and loyal friend, and the best brother one could imagine. Known for his generosity to friends and family alike, he was always ready to help on a project, with a gift, or a fishing trip to Tillman's Island or even to the vineyards in France. He was a cheerful, kind, thoughtful, loving man who will be long in our hearts. He is survived by his sons, Brian and Zach Wessner; and his grandson, Cole; his sister Ann Winer and his brothers, Bill, Charles and Richard Wessner.

Tom will be missed by all at ACC-WPA.

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**September 10th!**



**Heat Exchanger Seminar**

**September 17<sup>th</sup>**

Sept. 18th – SOLD OUT!

**ACC-WPA Upcoming Events**

**August 2015**

No Board or General Meeting

**September 9, 2015 (Date Change)**

Geothermal HVAC

Michael Mazzarese

**Sept. 10, 2015 (Date change)**

ACCA Golf Outing

Lone Pine Country Club (Flyer inside)

**September 16, 2015**

Community Service Project

**September 17, 2015**

Heat Exchanger Seminar

Call the ACC-WPA office for more details.

**Sept. 18<sup>th</sup> – SOLD OUT!**

**ACCWPA**  
 Air Conditioning Contractors Western Pennsylvania

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